



SPECTRUM ANALYTICAL, INC.
Featuring
HANIBAL TECHNOLOGY

Spectrum Analytical, Inc. is UTC Preferred Vendor for Laboratory Analytical Services

February 2011

UTC Announces Addition of Spectrum Analytical to Preferred Vendor Program for Laboratory Analytical Services

After independent evaluation of several area laboratories, UTC has selected Spectrum Analytical to include in its preferred Vendor Program for Laboratory Analytical Services to support its environmental remediation group. Evaluation was based on scoring which assessed lab background, overall organization, certifications, instrumentation, SOPs, data generation process, QA performance and cost. The evaluation of the data packages submitted by the laboratories was performed by Environmental Standards Inc. (ESI) who is responsible for administering the UTC Lab QA program.

Spectrum Analytical is a full-service environmental testing laboratory headquartered in Agawam, Massachusetts that specializes in the performance of organic, inorganic, wet chemistry, microbiological and air analyses in various matrices. Incorporated in 1990,

Spectrum then consisted of three employees. Since 1993, under the present leadership and business philosophy, Spectrum has advanced as one of the leading environmental laboratories and now employs over 150 well-qualified professionals in 4 separate locations. As we have grown in size and capabilities, we have never wavered from our commitment to build trusted relationships with our clients based on personal communications, availability for emergency situations, and responsiveness. Volume discount prices, specialized analytical services, and expedited turnaround times underscore our dedication to customer satisfaction.

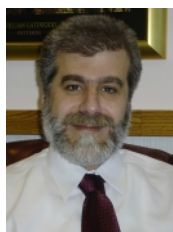
Spectrum's main headquarters is certified in accordance with NELAC standards and meets all necessary stringent requirements through this program. New York State is our primary



accrediting authority, with secondary accreditation through New Hampshire and Florida. Certification has been achieved throughout New England, New Jersey, New York and Florida. Our quality data may also be accepted based on reciprocity in states other than those listed. Please contact us for more information. Copies of our current certifications are available from our "Quality" web page at www.spectrum-analytical.com.

SPECIALTY QUALITY SERVICES:

- Free Rush Service
- Free Analysis of trip blanks for VOCs and site-specific MS/MSDs
- Custom EDDs
- Secure website access to data
- Online Chain of Custody Document and Sample Labels
- 24/7 Emergency Response and Technical Support
- International Services
- Air Laboratory
- Treatability Study Services
- Environmental Forensic Studies



Hanibal C. Tayeh, Ph.D.
President/CEO

"My method of life is the same at home, at the company and with my clients. Of course we have highly trained professionals working at Spectrum, but what distinguishes us is that we are a family team."

Spectrum Analytical featuring Hanibal Technology employs a set of values espoused by Hanibal C. Tayeh combining a commitment to state-of-the-art technology with an ever-present human touch. Spectrum operates with both cool efficiency and personal warmth; consequently, clients can be confident in the results they receive and in the people who willingly handle any requests.

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